



## **Stopsave appointed exclusive North of Scotland distributor for TRACTEL® height safety equipment**

Aberdeenshire-based height safety specialist Stopsave Ltd has been appointed by TRACTEL® UK as the distributor and exclusive service agent in the North of Scotland for TRACTEL® fall arrest blocks.

Inertia-reel fall arrest blocks are attached to the safety harness of workers operating at height, and offer protection by stopping a fall as quickly as possible. One variation – the recoverable fall arrest block – can also be used to raise or lower a fallen worker to safety.

Stopsave Ltd was established in 2000 and has built up the UK's largest hire fleet of height safety equipment, with over 4,000 products from leading manufacturers supplied and serviced from the company's new operations base in Ellon.

In August 2012, the company was acquired by RB Farquhar Group for around £2.5 million, with Michael Shand becoming managing director.

"Our growth strategy for Stopsave is based on expanding our range of high-performance products in the height safety market," he says. "TRACTEL® is an acknowledged leader in over 120 countries, and securing this agreement greatly enhances our product portfolio.

"We are also the first TRACTEL® distributor in the North of Scotland to be granted external service agent status, which means we can service TRACTEL® reels and other components in our own workshops, speeding up their return to service."

TRACTEL® UK Sales and Operations Manager, Richard Ellis, said: "We look for two main qualities in our long-term distributors – in-depth market knowledge and a track record of technical capability.

"Stopsave qualifies on both counts, and we look forward to increasing our penetration of a number of specialist markets in their North of Scotland territory, including oil and gas, renewables, distilleries and construction."

*Ends – for immediate release*

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